



## AGENDA

THURSDAY  
JULY  
29

### DIRECTOR TRAINING

<b>12:00 PM</b>	Directors & Higher Registration
<b>1:00–5:00 PM</b>	Directors & Higher Training (Compton Ferry)
<b>5:00 PM</b>	Directors & Higher Cocktails and Hors D'oeuvres (Compton Ferry)
<b>5:00–7:00 PM</b>	Early Registration (Leaders only) CC Top of escalators

**RETAIL STORE** 5:00–6:00 PM Pink Sapphires, 6:00–8:00 PM all else

FRIDAY  
JULY  
30

### LEADER DAY

<b>11:00 AM–12:00 PM</b>	Leader Registration
<b>12:00 PM</b>	Lunch (provided)
<b>1:00–5:00 PM</b>	Leader Training
<b>6:00 PM</b>	Buses depart for Tablerock Lake for Showboat Cruise
<b>7:30 PM</b>	Showboat Cruise departs
<b>10:30 PM</b>	Buses depart to Hilton Hotel & Convention Center

**RETAIL STORE** 8:00–11:00 AM

SATURDAY  
JULY  
31

### DAY ONE

<b>7:30–9:00 AM</b>	Early Reveal Breakfast (provided for Executive Manager & higher)
<b>8:00–9:30 AM</b>	Registration (all)
<b>9:30 AM</b>	Reunion Opening
<b>10:00–11:00 AM</b>	Recognition
<b>11:00–12:00 PM</b>	Keynote Speaker
<b>12:00–1:00 PM</b>	Lunch (on own or provided for those that purchased)
<b>2:00 PM</b>	PZTV Live: Fall/Winter Catalog Launch
<b>Following PZTV</b>	PZTV Display viewing (all)

**RETAIL STORE** 7:00–9:00 AM, 12:00–1:00 PM, 5:00–7:00 PM





## AGENDA

SUNDAY  
AUG  
1

### DAY TWO

9:00 AM	State of the Union Address - Tom Gaines
10:00 AM	What's New?
11:45 PM	2022 Incentive Trip Reveal
12:00–1:15 PM	Lunch (on own or provided for those that purchased)
1:15–2:45 PM	Workshop Session #1
3:00–4:30 PM	Workshop Session #2
4:30–7:00 PM	Dinner on your own
7:00 PM	Paisley Awards (Reunion 2022 Reveal)
9:00 PM	Paisley After Party

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RETAIL STORE 7:00–8:30 AM, 11:45 AM–12:45 PM



## WORKSHOPS

### SOCIAL SELLING: THE NEW WAY TO SELL

**Workshop Leader: Michelle (Pinky) Watkins**

*In this workshop, learn how to attract new customers and gain additional sales via online by Social Selling. This includes games within your VIP group and more!*

### HOW TO GROW YOUR CUSTOMER BASE TO 1,000

**Workshop Leader: Angie Ditzler**

*Gain insight to building your customer base. Use these tools to sell to more people, each month!*

### ROADMAP TO SUCCESS: UNDERSTANDING THE CAREER PLAN

**Workshop Leader: Patti Parker**

*Gain a better understanding of the career plan and how to navigate through the ranks by your Director of Customer Relations!*

### YOUR FIRST 90 DAYS AS A CONSULTANT

**Workshop Leaders: Susan Sullivan (Co-lead) with Theresa DeNoble (Co-lead)**

*Breeze through your first 90 days with ease! Learn the ins and outs of getting your business off on the right path, right from the start! Quick Start, Back Office and PZ Academy will all be explained in detail throughout this workshop.*

### SO, YOU WANT TO BE A PINK SAPPHIRE?

**Workshop Leaders: Katie Luthringer (Lead) with Melina Dixon (Co-lead)**

*Advance your sales and grow your team to become the next Pink Sapphire! Learn tips and tricks to grow in rank, reaching Blue and White Sapphire too!*

### LEADERS PANEL

**Panel Members: Sandi Parkey, Karen Esposito, Dana Loukanis, Tiffany Billings, Colleen Seguin and Tiffany Kester**

*Join our open discussion as our panel of consultants from different ranks give their insight about things that have worked for them. Questions asked will be collected from the field ahead of time and answered live!*

### SOCIAL MEDIA BOOTCAMP

**Workshop Leader: Krista Clay**

*Use social media to your advantage! Learn how to grow your VIP Group, engage with your customers more often, and more!*

### THE SECRETS TO BUILDING A SUPER STAR TEAM

**Workshop Leaders: Heather Gautreaux (Co-lead) with Diana Pence (Co-lead)**

*Want to build a dynamic team of rock stars? You won't want to miss this top notch training from two leaders who will share how they built teams that are growing and thriving.*